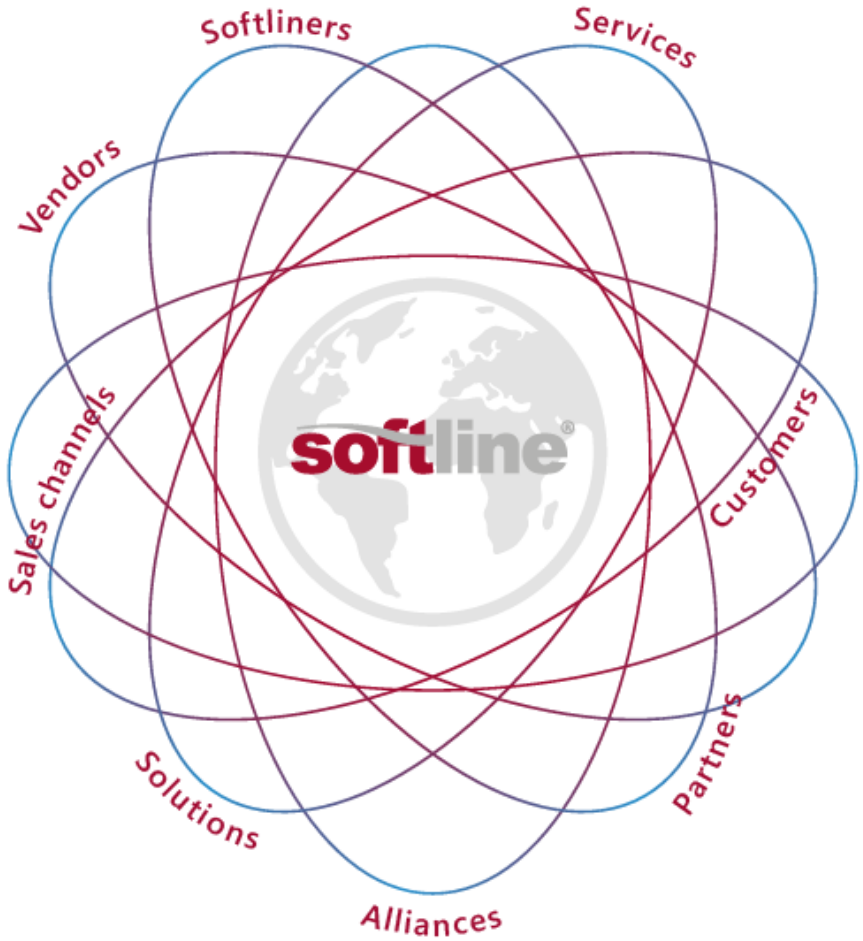
softline®
We know we can
Digital Transformation.
Accelerated. Secured.

Softline: Global leader in Digital Transformation & Cybersecurity

Digital Transformation.
Accelerated. Secured.



At the centre of Digital Transformation (DX)

>6k	c.150k	>1m	Full suite	CloudMaster ActivePlatform
vendor relationships, covering all aspects of DX	B2B customers to draw DX experience from	SKUs available to customers	of DX solutions for any organisation	our platforms for customers to manage IT outcomes

International presence with a focus on emerging markets

c.60	c.100	London	>25	14
countries of operation	offices in cities around the world	headquarters of the global organisation, incorporated in Cyprus, listed at LSE	years of experience in the IT market	delivery centres, serving customers 24x7 in 13 languages

Our key differentiator is a combination of scale, capabilities & offerings

$2.2b	All buying methods	8.4k	> 4k	20
FY2021 turnover	supported by our systems and organisation	Softliners deliver value to customers	of them are technologists and developers	acquisitions since 2014 to expand capabilities and to be closer to customers

Softline's mission

We help organizations to transform and operate efficiently and securely in the digital economy

Businesses

We help develop and implement digital transformation scenarios to grow and accelerate revenue, increase profits, as well as enabling new models for generating income and ensuring overall resilience

Governments

We support a number of governments in their digital transformation, so that better outcomes can be delivered to citizens and other stakeholders

Societies

With digital technologies, we help societies to develop faster and facilitate more equality. Technology means more opportunity. We further diversity & inclusion

Employees

Our relationship is built on partnership with employees, sharing our success. We offer opportunities for development, well-paid jobs, and immersion in the latest digital technologies

Our values and culture

Digital Transformation.
Accelerated. Secured.

1. Leadership
We strive to be No.1 in the key lines of our business. We take full responsibility for our promises and actions

2. Customer focus
We create business value for our customers. We are focused on understanding and solving their issues and helping them with the next step in their digital transformation

3. Teamwork
The team's success is everyone's success. We are one global team, and we offer long-term partnership to our employees

4. Innovation
We know and anticipate market trends. We focus on searching for growth opportunities. We make substantial investments in cutting-edge technologies and innovative solutions

5. Responsible business
We support the sustainable use of the environment and development of societies. We observe laws and business ethics. We respect the traditions of every country where we operate. We are passionate about and committed to maintaining high ESG standards

Digital Transformation.
Accelerated. Secured.

We assist our customers around the world with

Digital Transformation

We have the right resources and competencies, and the global presence to draw on talent and international expertise

We make sure that customers get business value from the Digital Transformation

DIGITAL means driven by digital technology

- **Infrastructure** – the bedrock for applications and data. From datacenter to desktop, we build infrastructure of any complexity for our customers
- **Cloud** – infrastructure as a service without capital investment. We help customers harness the full power of cloud using multi-cloud or poly-cloud approaches alongside our platforms and services
- **Applications** – we know how to acquire, build, modernize applications to gain a competitive edge
- **Data** – we help customers to manage data, to obtain better insights and to improve return on data
- **Services** – consulting, architecting, development & deployment, implementation, support for all solutions, training and education. We help to leverage technology to its fullest extent
- **Cybersec** – the foundation of our solutions. We protect our customers' most valuable assets
- **Next-gen** – Artificial Intelligence, data analytics, IoT, etc. We enable customers to gain tangible, measurable return on their investments with impactful innovation from our Digital Lab

TRANSFORMATION means major changes in business processes and models

- **Horizontal solutions** – similar transformative solutions for organizations in different industries, required for any modern business to operate

- **Vertical solutions** – we have hands-on expertise and extensive knowledge of key business processes in our customers' own industries as well as of the best transformation scenarios

We deliver actual digital transformation, not just tech

Digital Transformation.
Accelerated. Secured.

Technology Megatrends & Components

Digital transformation | Cybersec | Clouds | as-a-Service | Big Data | IoT | Mobility | Future workplace | AI/ML

6k+ Vendor Partners connected by Softline solutions & services with c.150,000 Customers

Microsoft, vmware, Apple, IBM, splunk>, ORACLE, Google Cloud, CISCO, hp, Check Point, DELL, aws, Hewlett Packard Enterprise, paloalto, Adobe

- New business and consumption models
- New technologies and offerings
- The need to understand customer's requirements
- The need to support installed base
- The need for the "last mile"

Software & Cloud | Hardware | Services

softline

ActivePlatform | CloudMaster

Sales, Support, Implementation, Training, Marketing, Payments, Compliance, Technical & Business Expertise, Engineering & Talent, Own R&D, Systems Integration

citibank, P&G, Coca-Cola, SAMSUNG, orange, LEROY MERLIN, General Electric, HYUNDAI, HCL, SANOFI, TOYOTA, wipro, KFC, e·on

- Digitally transform at scale
- Bring new solutions into existing landscape
- Streamline procurement and processes
- Secure the enterprise & ensure compliance
- Access talent

With complete solutions & services portfolio

Digital Transformation.
Accelerated. Secured.

Full solutions provider

Software & Cloud

Hardware

- Comprehensive offering
- Major established international vendors & innovative vendors from different countries and regions
- Advanced statuses with vendors
- Specialists in licensing, consumption and transformation
- Delivered as a single procurement, subscription or as-a-Service

Comprehensive services portfolio

- Hybrid Infrastructure
- Cloud Services
- Next-Gen Focus
- Future Workplace
- Cybersecurity
- Customization Services

- Global, secure and effective
- Infrastructure, applications and data
- Supporting all stages of implementation

Softline Digital Platform underpins customer interactions and is a key differentiator

E-Store

ActivePlatform
Billing and provisioning platform

CloudMaster
Cloud management platform

Comprised of key components for DX

Digital Transformation.
Accelerated. Secured.

- Digital
- Microsoft Solutions
- Cybersecurity
- Cloud Solutions & Services
- Software
- Modern Hybrid Infrastructure
- Technical Support and Outsourcing
- Premier Services
- Learning and Certification
- Asset Management, DITO
- Future Workplace
- Business Solutions: CRM, ERP, BI, Workflow

Purposeful innovation for vertical use cases

- CAD/CAM
- IoT & Operational Technology
- RPA
- Big Data & AI
- Corporate Mobility
- E-commerce & industry specific SW

We attract best talent to deliver more value for customers

Digital Transformation.
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Customer-first DNA & technology delivery & SW engineering capability...

As of March 31, 2022

Highly-motivated and talented teams

8.4k Softliners including **2.8k** sales & marketing force bringing our solutions to customers & **>4k** engineers, developers and other IT specialists

We bring talent from emerging markets and beyond with the most advanced Long-Term Employee Partnership Program:

Announced Jan 2022

- **Comprehensive - 100% of employees** to be issued share options, including those coming from acquired companies
- **Fair - tenure and term dependent:** employees will receive options worth up to 45% of their annual pay each year at the Board's discretion, when the share price reaches certain growth targets
- **Generous - in addition to employees' regular income:** building a unique, long-term employee-company partnership thanks to each grant vesting over five years, and ...
- ... allowing employees to spend up to 15% of their annual income on acquiring shares at a 15% discount within **Employee Share Purchase Programme**

84% Latest Employee Engagement Index[4]

glassdoor ★ ★ ★ ★ [3]

77% Recommend to a friend[3]

We know we can

Note: Numbers in purple show combined including Addition from M&A. [2]As of March 31, 2021 [3]Glassdoor as of July 2021. [4]From Happy Job research April 2021.

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Why Softline? Six reasons

Digital Transformation.
Accelerated. Secured.

1. Recognized by customers, vendors, and market experts as a reliable, proficient and highly-qualified **Digital Transformation market leader** with 25+ years of experience

2. **One point-of-contact for all IT needs** to solve all technology problems, to obtain multi-vendor solutions & support, and to ensure success in the most complex transformation projects

3. Always on hand. **We know what to do next.** We speak your language in almost 60 countries and in almost 100 cities

4. **Our own platforms, innovation, knowledge** & **experience** available to customers to accelerate their Digital Transformation

5. Our solutions and services **address customer needs across the entire value chain**

6. The **best talent in the industry** thanks to our unique long-term employee-partnership approach

Digital Transformation.
Accelerated. Secured.

Get engaged with Softline in your market for any IT or digital transformation need

- Do you have a plan for digital transformation? Do you know what to do next? We can help with both
- Browse https://softline.com for the right solution and the use cases, if you know what you want or just call us with your problem
- Use our website to find the right office https://softline.com/about/offices-worldwide
- Call or email us in your market to get advice, ideas or proposals
- You can also reach out to our London HQ – hq@softline.com

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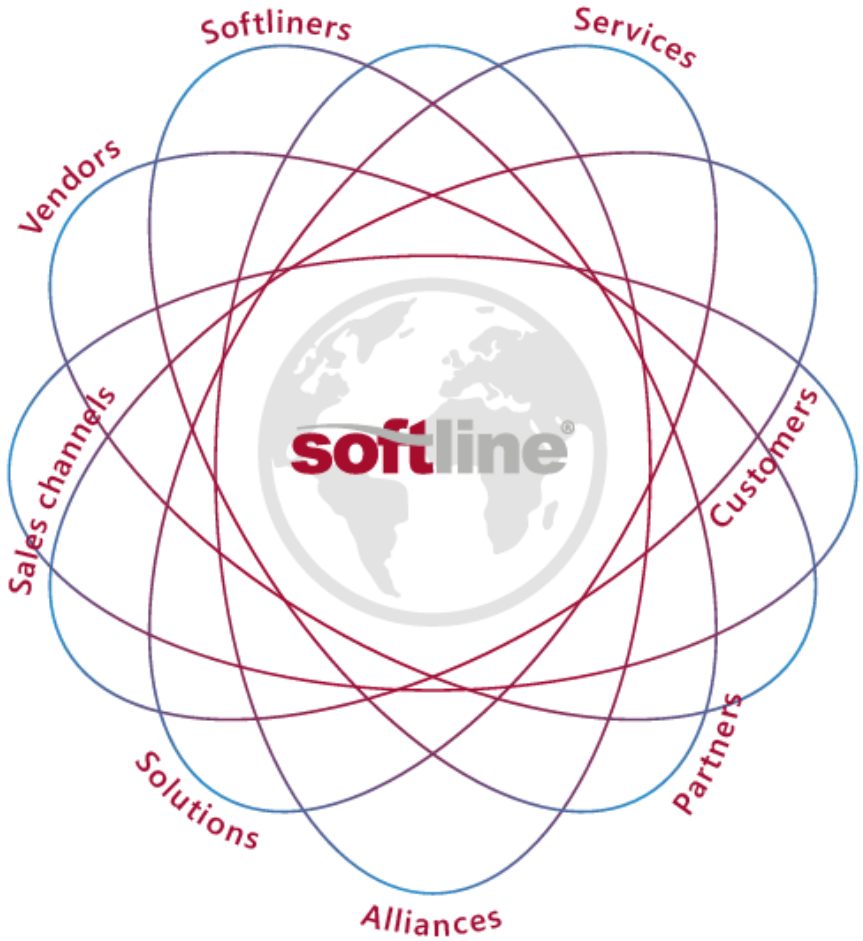
Corporate Profile

Softline: Global leader in Digital Transformation & Cybersecurity

Digital Transformation.
Accelerated. Secured.



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Executing our proven three-dimensional growth strategy towards Dream 2.0

Digital Transformation.
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1 Geographic Expansion

32	16	9
EMEA	LATAM	APAC

2 Portfolio Expansion

SW | Services | HW | Cloud | DX & Cyber | Vertical

3 Sales Channel Expansion

Direct | Indirect | E-commerce | Digital platform

Global leader & innovator in DX solutions, platforms and services

Channelling **talent from emerging markets** to where the demand is

Known for employee-company partnerships with **20,000 employees**

Operating in **100** countries

Platform for consolidation of the sector

Sector leader in **ESG & Compliance**

Dream 2.0

We know we can

Source: Company data as of 31 September 2021. RoE = Rest of Eurasia.
Note: [1]ActivePlatform as key component of the digital platform sales channel.

IPO results demonstrate Softline's potential

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IPO day – **27th of October 2021**

During the IPO, **US$ 400mn was raised**

Cyprus-registered Softline is primary listed on the **London Stock Exchange** Ticker: SFTL ISIN: US83407L2079

The funds received will be used for **acquisitions and organic investments (80:20)** to support growth strategy

Being public helps **to attract and retain** the best talent

Softline gained favorable coverage from equity analysts:

Bank	Rating	Target Price
J.P.Morgan	Neutral	$8.5
Credit Suisse	Outperform	$8.3
VTB Capital	Buy	$15
Citi Research	Buy	$11
Gazprombank	Outperform	$9.7
SBER CIB	Buy	$10.79
ITI Capital	Buy	$13.6
Average TP		**$10.98**

Analysts rank Softline as a global IT solutions provider peered with

BYTES, Crayon, CANCOM, softwareONE, endava, epam, Softcat, Softchoice, BECHTLE

For more information, please visit:
https://softline.com/investor-relations

Or email ir@softline.com

We know we can

ESG – much more than just acronym

Digital Transformation.
Accelerated. Secured.

Creative, focused, and all about action

E

Our **Environmental Policy** purpose is to ensure environmentally sound and sustainable development of the company in the short and long-term and to minimise negative impact on the environment

- Adherence to **environmental compliance**
- **ISO14001 Environmental Management certified** until end of 2022

- **Waste management processes** implemented in major offices
- Introducing a **supplier code of conduct** focused on Environmental and CSR credentials

S

Our **Corporate Ethics and Compliance Code** reflects our dedication to the preservation of basic rights and human dignity in our workplace and beyond.
Diversity, equality, inclusion and human rights are key focus points
Active community presence in India, Latin America, Europe – supporting **education & economic growth**

84%

Employee Engagement Index

G

- **One of the most advanced governance frameworks** in the sector in the emerging markets
- Approach to corporate governance **complies with all applicable laws, rules, regulations and policies**
- Corporate Ethics and Compliance Code underpinned by **full suite of corporate policies**

- We are **leaders in compliance** in the sector
- **4 INED places out of 7 Board Director seats**
- **Unwavering commitment to compliance and ethical and responsible business**

Focusing on relevant UN SDGs

Getting recognised for achievements

Awarded the **Microsoft Community Response Award** for 2021

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18

A Deeper Dive into Softline's Portfolio

Partnered with 6000+ vendors

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Starting with leading international vendors:

Microsoft
Authorised Enterprise Reseller
Cisco
Adobe
Hewlett Packard Enterprise
hp
Google
vmware
Oracle
Dell EMC
IBM
aws

And with the highest partnership statuses defining Softline's advantage:

Microsoft Partner
Gold Microsoft Partner Azure Expert MSP
Dell Technologies Titanium Partner
IBM Gold Business Partner
vmware Principal Partner Data Center Virtualization
Authorised Enterprise Reseller
Adobe Platinum Reseller
Autodesk Gold Partner
Premier Partner Google Cloud
Oracle Platinum Partner
Cisco Gold Partner
Cisco Channel Partner Program
citrix Partner Platinum Plus
Check Point Software Technologies Ltd.
intel Technology Provider Platinum 2014
Hewlett Packard Enterprise Solution Provider Platinum Partner
aruba Solution Provider Platinum Partner
redhat Ready Business Partner
Symantec Platinum Partner
Veeam Gold pro partner
eset Corporate Premier Partner
NetApp Gold Partner
Data Center Partner Platinum Lenovo
aws Certified Solutions Architect Associate
Veritas Partner Force Platinum Partner
Commvault Platinum Partner

Trusted advisor to c.150k B2B customers globally

Digital Transformation.
Accelerated. Secured.

Global Enterprises

Corporate Customers of all sizes

We know we can

softline®

We can serve & help customers at all stages of the value chain

Digital Transformation.
Accelerated. Secured.

Advise & Design	Procure & Purchase	Develop & Build	Deploy & Deliver	Manage & Optimise
▪ Map out vision of demand ▪ Delivery and execution roadmap ▪ Set goal and anticipate outcome of proposed service	▪ Based on vision and objective procure appropriate solution from vendors	▪ Develop offerings to meet business needs in terms of cost, quality and delivery ▪ Build, process and service components	▪ Deliver offerings and support, comply with protocols ▪ Integrate services into customers' IT infrastructure	▪ Continuous management of services throughout lifecycles ▪ Support and maintenance to the daily operation
IT consulting	Software & Cloud	Custom application development	System & network implementation	Application management
Software Asset Management	Hardware	Softline Digital Lab	Software & Hardware deploy & support	Hosted infrastructure services
IT education & training	Vendor management & digital supply chain	Vertical solutions	Services & change management	Network & endpoint outsourcing

softline®
Solutions and Services

Customer outcomes

- Streamlined procurement and budgeting
- Cost-effective digital solutions
- Compliance and better ROI
- **83%** Customer NPS[1]
- Less complexity – smaller number of providers
- Ability to grow projects as requirements change

We know we can

Source: Company data, AMR.
[1]NPS calculated for 2020 based on clients' responses using international methodology. [2]Turnover CAGR 2016-2020 in CCY.

Softline: services & solutions

Digital Transformation.
Accelerated. Secured.

Digital

Cybersecurity

Cloud Solutions & Services

Software

Modern Hybrid Infrastructure

Microsoft Solutions

Business Solutions: CRM, ERP, BI, Document Workflow

Technical Support and Outsourcing

Learning and Certification

Asset Management, DITO

Future Workplace

Premier Services

Purposeful innovation for vertical use cases

CAD/CAM

IoT & Operational Technology

RPA

Big Data & AI

Corporate Mobility

E-commerce & industry specific SW

Digital

Digital Transformation.
Accelerated. Secured.

A single point of entry for the full cycle of digital transformation: from defining opportunities to delivering results. Experimentation & innovation with Softline Digital Lab

DIGITAL INNOVATION

- Research on digital transformation trends
- Identifying client pain points, testing hypotheses
- Selection and piloting new solutions

DATA ANALYSIS

- Consulting & expertise in data analysis
- Data management methodology
- Data visualization
- Building Big Data solutions

SOFTWARE DEVELOPMENT

- Tailor-made apps using WW technology & vertical industry expertise
- Application modernization
- Resource augmentation for development, testing & quality assurance

softline® digital

Develonica
a Softline Company

Softline is a leading partner of Microsoft

Digital Transformation.
Accelerated. Secured.

Microsoft is the world's most strategic technology vendor for the digital transformation of enterprises

700+
Microsoft Certified Professionals

Microsoft Partner

Gold Microsoft Partner | Azure Expert MSP

Member of Microsoft Intelligent Security Association

Time-proven and successful

25+
Years of collaboration

One of 10
Microsoft globally managed partners worldwide

Best licensing practices
LSP status in 34 countries
CSP since launch (T1 and T2)
SPLA reseller for 8 years

In a number of countries, we are the only **Azure Expert Managed Service Provider**

Microsoft Advanced Specializations:

- Windows Server and SQL Server Migration to Microsoft Azure
- Adoption and Change Management
- Kubernetes on Microsoft Azure
- Linux and Open-Source Database Migration to Azure
- Microsoft Windows Virtual Desktop
- Cloud Security
- Identity and Access Management
- Information Protection and Governance
- Threat Protection
- Azure Virtual Desktop Advance Specialization

Microsoft Partner of the Year 2020

- Security Partner of the Year 2021 Malaysia
- Modern Work Partner of The Year 2021 Malaysia
- Security Partner of the Year 2021 Cambodia
- Security Partner of The Year 2021 Myanmar
- Security Excellence Award Philippines
- Modern Work Partner of The Year 2021 Cambodia
- Winner of 2021 Microsoft India's Cloud Champions programme

Cybersecurity

Digital Transformation.
Accelerated. Secured.

Industry-leading security services to improve our customers' security posture

c.300
Cybersecurity projects implemented

100+
Sales & pre-sales employees

140+
Engineers

Softline offerings

- Web services protection
- Web and email protection
- Antifraud
- Infrastructure protection
- Access management
- Data network protection
- Industrial security
- Compliance
- Security Operations Centers (SOC)

Value proposition and differentiation

- **The full range of solutions** from Identity management to cloud security
- **Network of Security Operation Centres** – Global SOC (Bangalore, India)
- **Comprehensive range of security solutions**, on-premises & cloud, protecting SMBs and larger Enterprises
- **Established process** for assessing, designing, implementation and support
- Maintaining **high standards of management** with ISO 9001:2015, ISO 27001, ISO 37001:2016
- **92% CSI and 90% NPS**

Gold Microsoft Partner · Cisco Gold Partner · Member of Microsoft Intelligent Security Association · Check Point Stars Partner · Forcepoint Gold Partner · McAfee Solution Provider Gold · NortonLifeLock Platinum Reseller · ESET Corporate Premier Partner · Sophos Silver Partner

We know we can

Cloud solutions

Digital Transformation.
Accelerated. Secured.

Cloud-based subscription and delivery

c.5.3k
Microsoft CSP billed cloud customers in 2020

c.10k
Microsoft CSP billed cloud subscriptions in 2020

7k+
Customers on ActivePlatform[1]

Softline offerings

- Software as-a-Service
- Consumption of hyperscale clouds
- Vendor Partner Programs (SPAL, CSP, VSPP etc.)
- Vendor and Partner hosted offers
- Vendor and Partner cloud subscription programmes

Value proposition and differentiation

- **Extensive experience**
- **Streamlined product and solution sourcing**, comprehensive selection
- **Simple order management** and administration
- Scale, access, vendor expertise reflected in **competitive pricing**
- **End-to-end support**
- **Capacity management with** ActivePlatform

Microsoft Cloud Solution Provider · redhat READY BUSINESS PARTNER · vmware Principal Partner Cloud Provider · Premier Partner Google Cloud · aws · PCI Security Standards Council · SAP Gold Partner

We know we can

Cloud services

Digital Transformation.
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Cloud enablement, migration and management services

500+ Corporate clients

100+ Azure Managed Services Clients

99.98% SLA

50+ Engineers

7 Datacentres

Softline offerings

Solutions for business

- Virtual office and desktop
- CAD in the cloud
- Corporate email
- DRaaS

Virtual resources as-a-Service

- Virtual infrastructure, data centres and servers
- Private cloud, cloud backup
- Sovereign clouds

Digital Platform & Multicloud

- Automation and Self-Services
- Single management platform
- Hybrid Cloud

Device as a Service

- Dedicated servers
- Co-location
- Hardware as-a-Service

CloudMaster

- Unified public and private cloud management interface
- SSO access, infrastructure template editor
- Cloud resource management tools
- Aggregate billing, quotas, and cost analytics per managed cloud

Value proposition and differentiation

- **Multi-cloud capabilities** (Azure, aws, Google Cloud, Tencent 腾讯, Alibaba Cloud)
- **Expert**, **Advanced** or **Premier** status in all major clouds
- Proprietary cloud and **Data Centre network**
- Mature, **scalable processes**, high SLAs
- Global **Delivery Centre** & Cloud **Support Centre**
- **Own public cloud** softline cloud

aws partner network
Premier Consulting Partner
DevOps Competency
Microsoft Workloads Competency
Migration Competency
MSP Partner
Well Architected

Gold Microsoft Partner | Azure Expert MSP | veeam Cloud & Service Provider Gold | Premier Partner Google Cloud | SUSE | redhat Ready Business Partner | vmware Principal Partner Cloud Provider | SOFTLAYER an IBM Company | aws | PCI Security Standards Council | NetApp Gold Partner | SAP Gold Partner

We know we can

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Software: license & subscription

Digital Transformation.
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Seamless procurement and provisioning of software at scale

25+ years
Extensive licensing experience

Thousands
of software vendors

Subscription
As an alternative to conventional licensing

Softline offerings

License & Software delivery
- Licensing at optimal cost
- Software Asset Management
- Consulting

Subscription
- Flexible pay-per-use model
- High reliability, SLA
- Compliance

Programs for Service Providers
- Microsoft SPLA and CSP T2
- VMware, Citrix, Veeam
- Smart licensing

Value proposition and differentiation

- **Broad selection of offerings** – from several thousand vendors
- **Seamless software purchasing and catalogue management** powered by **E-Store** and ActivePlatform
- **Local support, services and delivery capabilities**
- **Competitive pricing** in local currencies
- **Global Alliance network** of partners

Gold Microsoft Partner
Microsoft

citrix Partner Platinum Plus

Adobe PLATINUM PARTNER

CITRIX Partner Authorized Learning Center

vmware PARTNER PREMIER

VEEAM GOLD pro partner

We know we can

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Modern hybrid infrastructure

Digital Transformation.
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From datacenter to the edge and with related services

250
Projects per year

200+
Engineers employed

82
Post sales support contracts

200+
Hardware vendors

Datacenters, HVAC

- Air conditioning, uninterrupted power supply
- Smart structured cabling systems
- Dispatching
- Video surveillance and analytics

Basic Infrastructure

- Compute and storage – design, delivery, configuration and commissioning
- Basic services (AD, networking services, file services, certification services, printing, email)

Networking Infrastructure

- Switching, routing, load balancing
- Wi-Fi networks
- Enterprise telephony
- Call centers
- Unified communications, video conferencing

Virtualization

- Server and storage virtualization
- Desktop virtualization (VDI/VDI 3D)
- Network virtualization
- Application virtualization

ITSM

- Automatic service management
- Service Desk
- Business continuity, disaster recovery, backup
- Availability and performance monitoring, configuration management

We know we can

Outsourcing & Technical Support

Digital Transformation.
Accelerated. Secured.

Delivering managed services to customers of all types globally

8000+
Customers receiving outsourcing and tech support

400+
certified engineers

200+
vendors supported

24/7
We provide round-the-clock multi-vendor technical support and solve cross-vendor problems

- Softline offers **multiple types of technical support**: basic, incident-based, optimal, and resource-based
- **Unified online technical support**

- Full coverage across all time zones, **follow-the-Sun** operations
- Maintenance of **entire customer infrastructure**
- Finding solutions for **cross-vendor** problems

Softline Premier Services

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A suite of services for Microsoft technologies aimed at increasing the level of infrastructure maturity and stability, as well as performance and security. Services are packaged, deliver a specific result and output value, and have a defined implementation time

softline® Premier Services

Microsoft Partner

Gold Microsoft Partner | Azure Expert MSP

- Infrastructure assessment for compliance with best practices and vendor support requirements
- Business systems performance analysis and monitoring optimization
- Development of disaster recovery plans and alignment with SLA
- Deep technical learning. In-depth specialized seminars with lab work
- Dedicated expert support (regular on-site support throughout the year)

Softline Education

Digital Transformation.
Accelerated. Secured.

A reliable business partner in corporate training for the development of employee competencies and training professionals in business and IT

Softline + Academy IT create, develop, and deploy bespoke corporate training solutions for different aspects of digital transformation, and can deliver innovation in corporate EdTech

- Vendor authorized IT training
- Productivity & Collaboration and testing
- Virtualization
- Networking
- Business Analytics, Data Science & Machine Learning
- System administration
- Operating systems
- Databases
- Software development
- Cybersecurity and data protection
- IT management
- Mobility
- Backup & Recovery
- CAD & Modelling
- Digital technologies
- Certification examination
- Custom training plans

Asset Management & Digital IT Optimisation

Digital Transformation.
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Our practice for controlling and managing software and IT assets is world-class. We follow assets through their lifecycle from budgeting to decommissioning using specialized tools and dedicated roles

softline Group

German Softline AG is part of Softline and is a Gartner-recognised specialist in SAM and ITAM with **200+ consultants**

DITO as-a-Service

Management of software assets without the need to purchase special software, overload infrastructure, or to involve personnel

Regular updates on:

- compliance of installations and licenses
- software usage statistics, including cloud applications
- analysis of hardware operation
- analysis of the current state of cybersecurity
- the cost of ownership of software and cost reduction recommendations
- opportunities to reduce technological and legal risks
- infrastructure transformation opportunities

Specialized Solution Assessment projects

SA Modern Workplace
Infrastructure assessment for evaluating efficiency in cloud usage

SA Cybersecurity
The analysis of cybersecurity threats relating to software licensing and renewal

SA Data Optimization
In-depth analysis of the server environment, usage and licensing of SQL Server

SA Infrastructure Optimization
Analysis of the usage of desktop and server applications

Future Workplace solutions and services

Digital Transformation.
Accelerated. Secured.

A modern workplace with the full suite of supporting services for an agile, mobile, secure and productive workforce

1000+
projects completed

200+
certified engineers

70%+
adoption rate
for MS Teams®

- Full suite of solutions and services for Future Workplace
- Relevant advanced statuses from Microsoft, Google, Zoho, MyOffice, Adobe, Citrix, etc.
- Device and enterprise connectivity
- Migration and Deployment Services with embedded security and device management
- Training and Management of Change
- Ongoing support & Service Management

Business Solutions

Digital Transformation.
Accelerated. Secured.

Real project experience and best global practices

We help with

- Reducing cost
- Growing sales
- Improving client relationships
- Raising quality
- Accelerating business processes

Our services

- Business process analysis
- Solution development, implementation, migration, and customization
- Management of Change

Alfresco, CompanyMedia, CUBA.platform, Datacap, KOFAX, Docsvision, documentum, WSS CONSULTING, LIFERAY, Premier Business Partner IBM, 1С·БИТРИКС, OpenText, FileNet, QlikView, ТЕЗИС, DIRECTUM, Microsoft, ABBYY, ORACLE, Creatio

- Electronic document workflow and business process automation
- Electronic archives
- Warehouse Management Systems
- Portal solutions
- Business Intelligence
- Remote work facilities
- Stream document and data input
- Project management
- CRM

Purposeful innovation for vertical use cases

Digital Transformation.
Accelerated. Secured.

A capability available to customers to co-innovate in the most important domains in their industries for the most impactful business outcomes. This is the next frontier of the Digital Transformation

CAD/CAM

Full suite of tools and services for automating all aspects of industrial design and engineering

IoT & OT

Digitizing operational technology (OT) and improving overall industrial operations, cost of maintenance and safety with the Internet-of-Things (IoT)

RPA

Improving the efficiency and velocity of business processes through Robotic Process Automation using best-in-class tools & methodologies

Artificial Intelligence

Services to improve return-on-data for enterprises. Designing, deploying and running artificial intelligence systems for decision-making and automated actions

Corporate Mobility

Architectures, tools and services to build, secure and run comprehensive corporate mobility infrastructure for enterprises of all sizes

E-commerce & industry-specific SW

A number of tools and platforms for technology vendors to build and manage e-commerce presence. Merchant-of-Record services for software vendors in dozens of countries internationally. Specialised SW is available for FinTech and EdTech markets.

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